

Embrace China

4PX Present to Triangle Post

NOV2013



4PX™

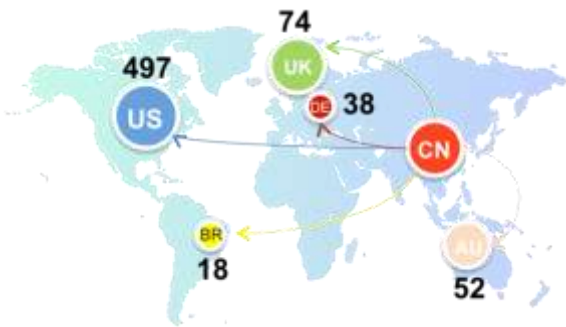


- **Latest Share**
- **New Opportunities**
- **Emerge Markets**
- **Challenges**
- **Embrace China**

Latest Figure Share



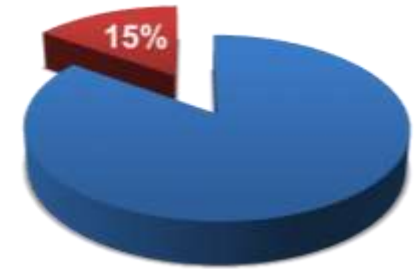
Global Keywords



China Keywords



Post & Logistics Keywords



**1 Billion
e-consumers**

**USD Half Trillion
Market**

**20% Increase
per Annum**

**USD 20Billion CN
CBT B2C E-C less
than 1% of
Tradition Export**

**Huge space to
Increase**

**15% of Revenue
cost on Logistics
& Warehouse**

**Over USD\$
3 Billion Market
For All of Us**

Source: China Statistic Bureau, eBay China, PayPal China

Latest News Share



CAINIAO (28MAY2013) is trying to build up CSN --- China Smart Logistics Network

Each one has USD\$ 8.2 Million Investment, but 1% share only

Domestic:

25 Million Parcels
Generated on TaoBao
& Tmall Per Day

Cross Border:

2012-2013 USD7m-5b
“It will come to a 20
Billion Market Within
Next 3-4 Years”



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Opportunities --- Outbound



Special Savings with MasterCard[®] Limited to first 15,000 MasterCard cardholders Find Out How

淘宝网 东南亚 sea.taobao.com

淘宝网 国际转运 Taobao.com

Forwarding Fees

Base Charge + Weight Charge (package weight -110.5* price of subsequent weight) + Holding Fee (Applicable after 20 days) = Total forwarding charge

Holding Fee: The warehouse stores your goods for up to 20 days free-of-charge, with storage fees after the first 20 days calculated at CNY 1/goods receipt/day

Insurance: To provide shipping insurance for high-value goods. (Service not offered by SF Express) To provide shipping insurance for high-value goods. (Service not offered by SF Express)

Route	Estimated delivery time	Forwarding agent
Delivery to Singapore	4-6 working days	PRouter, Jequos, 4PX 通四方速递, Panli
Delivery to Malaysia	4-6 working days	PRouter, Jequos, 4PX 通四方速递, Panli

80 Million Overseas Chinese
10 Million are TaoBao Users

USD\$1.5 Billion Spend on TaoBao 2012
Over 80,000 Parcels Per Day

Opportunities --- Outbound



High quality products,
low prices everyday!

Go

Cart(0)

Popular: Breadmaker Car Interior Bedding Set Children's Books

All Categories	Today's Deals	Free Shipping	Novelty Items	Featured Brands
Appliances >				Why choose jd
Cell Phones & Cameras >	Autumn Book Harvest			High Quality Our extensive range of products are top quality.
Computer & Networking >	Carnival Planets Extreme Fun			Low Price Best value for what you pay with the lowest prices.
Home & Garden >	Recommendations for you			
Health & Beauty >				
Bags & Accessories >	US\$40.69	US\$9.06	US\$63.41	US\$79.91
Sports & Outdoors >				
Automotive >	US\$29.25			
Baby & Kids >				
Watches >				
Jewelry >				
Kitchenware >				
Hobbies & Toys >				
Pet Products >				
Chinese Books >				
Movies and Music >				

“Chinese Amazon: --- JD.COM Set up **Singapore** e-Fulfill Warehouse is their First Step of Overseas Market Logistics Strategy

Opportunities --- Inbound







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Emerging Market



Emerging Markets



Current: 200 Thousand Parcels PD
Requirements: Half Million Parcels PD

Post! Post! Post!

Russia

Multi Channels



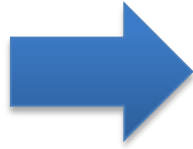
South American

Multi Countries

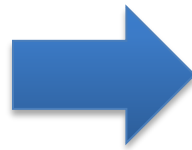


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Challenge



Duties & Taxes





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Embrace China





Right Partner

Be Open

Integration

Aggressive

Embrace China

4 Powering neXt

